



## **SURAT TUGAS**

Nomor : No. 046/LPPM-LT/V/2022

Kepala Lembaga Penelitian dan Pengabdian Masyarakat (LPPM) STIE La Tansa Mashiro Rangkasbitung memberi tugas kepada :

Nama	:	Dr. Juliansyah Noor, S.E., M.M.
NIDN	:	0518076202
Pangkat/Golongan	:	Penata Tk 1/III/d
Jabatan	:	Dosen STIE La Tansa Mashiro
Unit	:	Program Studi Magister Manajemen

Untuk melaksanakan tugas berupa :

Tema/Acara	:	Pelatihan "Evaluasi Kinerja Customer Service"
Hari/Tanggal	:	Selasa – Kamis, 10, 11, dan 12 Mei 2022
Waktu	:	09.00-16.00 WIT
Tempat	:	Training Centre Bank Kalimantan Selatan
Sifat Penugasan	:	Pengabdian Kepada Masyarakat
Lama Penugasan	:	3 Hari

Demikian harap dilakukan dengan sebaik-baiknya dan memberikan laporan setelah selesai.

Rangkasbitung, 06 Mei 2022

Kepala LPPM STIE La Tansa Mashiro



Dr. H. Paniran, S.E., AK., M.M., C.A., CPA  
NPP: 13112640818155



# CERTIFICATE

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OF COMPETENCE



THIS CERTIFICATE IS PROUDLY PRESENTED TO

**DR. Juliansyah Noor, S.E., M.M.**

As a Speaker in training Implementation

## Evaluasi Kinerja Account Officer

At Bank Kalimantan Selatan, Banjarmasin

10<sup>th</sup> - 12<sup>th</sup> May 2022

\_\_\_\_\_  
bank.kalsel  
H. IGK. PRASETYA,  
Direktur Kepatuhan

# **Evaluasi Kinerja Customer Service**

FASILITATOR:  
**DR. Juliansyah Noor, S.E., M.M.**

BANK KALIMANTAN SELATAN  
17 – 19 May 2021

# **PRINSIP-PRINSIP EVALUASI KINERJA**

- Account Officer dievaluasi dalam dua bidang:
  - Kompetensi – perilaku yang penting bagi BANK seiring dengan kemajuan pekerjaan; setiap pegawai Bank Kalsel mempunyai empat kompetensi yang sama:
    - Kualitas
    - Kuantitas
    - Pengetahuan
    - Hubungan
  - Sasaran – mengatasi hasil yang harus dicapai; ini ditetapkan bersama antara karyawan dan supervisor setiap tahun

Needs to Improve	Competent -	Competent	Competent +	Exceptional
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Improvement required

Worker is competent and some performance standards need improvement

Worker is competent and occasionally may exceed performance standards

Worker is competent and often exceeds performance standards

Worker's performance consistently exceeds performance standards

**1**

**2**

**3**

**4**

**5**

*Last year*

4%

38%

54%

5%

**Rating  
Scale**

**1**

**Employee**  
(self-evaluation)

**2**

**Manager**  
(employee evaluation)

**3**

**Manager & Employee Meet**  
(to discuss performance &  
submit in Workday)

**4**

**HR**  
(verifies completion)

**5**

**Manager**  
(acknowledge  
evaluation in Workday)

**6**

**Employee**  
(acknowledge  
evaluation in Workday)

# Performance Schedule Guideline

Activity	Dates
<b>Employee</b> completes self-evaluation in Workday	Sep 28 – Oct 11
<ul style="list-style-type: none"><li>• <b>Manager</b> completes employees' evaluations in Workday (<i>start early</i>)</li><li>• <b>Manager &amp; employee</b> meet to discuss performance</li><li>• <b>Manager</b> submits evaluation in Workday</li></ul>	Oct 12 – Nov 6
<b>HR</b> reviews evaluation for completion	As they come
<b>Manager</b> acknowledges in Workday that the meeting took place	Oct 26 – Nov 6
<b>Employee</b> acknowledges in Workday that the meeting took place	Oct 26 – Nov 6

# Evaluasi Kinerja

# Evaluasi Diri Karyawan

Welcome, On behalf of: Emily Page (H0012345)

Inbox  
1 item

Self Evaluation: Annual Performance Evaluation (2020): Emily Page (H0012345)  
2 hour(s) ago - Due 06/11/2020; Effective 12/30/2020

Go to Inbox

Applications  
12 items

- Expenses
- Purchases
- Dashboards
- Pay
- Personal Information
- Time
- Time Off
- Recruiting
- Reports
- Favorites
- Career
- My Open Positions

This is what the employee will see in their inbox.

# Bagian Pertama: Kompetensi Kerja

Competency  
H:Quality of Work

Description

Degree of competence, accuracy, and thoroughness. Performs assigned duties accurately and thoroughly with only minimal errors.

Employee Evaluation

Rating \*

A screenshot of a software interface, likely a Microsoft Excel add-in or a custom application. On the left, there is a vertical dropdown menu with a blue header containing the text "select one". Below the header, the menu lists five rating options: "Too new to rate", "1 - Needs to Improve", "2 - Competent -", "3 - Competent", "4 - Competent +", and "5 - Exceptional". To the right of the dropdown is a large, empty rectangular input field with a thin border and a small icon in the top right corner. Above the input field, there is a horizontal toolbar with several icons: a downward arrow, a grid icon, a magnifying glass icon, and a double-headed arrow icon.

Karyawan akan menilai dirinya sendiri berdasarkan setiap kompetensi:

- Kualitas pekerjaan
- Kuantitas pekerjaan
- Pengetahuan kerja
- Hubungan Kerja

# Bagian Kedua: Sasaran Tahun Ini

Goal \*

Normal **I** **U** **A** **A** | :| | |

Establish and maintain a process for gathering, completing and tracking service requests within 3 days of receipt 90% of the time. Develop and communicate process to all appropriate users within the department by no later than June 1.

Due Date  
06 / 30 / 2020

Status  
In Progress

Employee Evaluation

Rating \*

select one

Comment

Normal **I** **U** **A** **A** | :| | |

Karyawan akan menilai dirinya sendiri berdasarkan setiap sasaran yang mereka masukkan pada tinjauan kinerja tahun lalu.

Karyawan akan menilai dirinya sendiri berdasarkan setiap sasaran yang mereka masukkan pada tinjauan kinerja tahun lalu.

# Bagian Ketiga: Sasaran Tahun Depan

Goals for Next Year ▾



If you need help or further instructions, please watch this Workday [tutorial](#).

<Instructions>

Please input any goals for next year.

Goal \*

Format

Use feedback from customer reviews to develop a plan regarding improved customer service with at least two specific strategies. Share plan and strategies with supervisor by March 1 and then implement.

Due Date

Status

Employee Evaluation

Comment

Normal

Karyawan akan memasukkan sasaran yang ingin mereka kerjakan di tahun depan. sasaran harus berhubungan dengan pekerjaan, bukan pribadi atau spiritual.

# Penetapan Sasarang Guidelines

Set **SMART** Goals:

- **S**pecific
  - Clearly stated
  - Target a single key result
  - Indicate the desired performance level
- **M**easurable
  - Quantifiable
  - Concrete
- **A**chievable
  - Challenging, but attainable
- **R**elevant
  - Linked to the Department's business goals
- **T**imed
  - Milestones and deadlines



# Bagian Keempat: Peringkat Keseluruhan

Overall ▾



If you need help or further instructions, please watch this Workday [tutorial](#).

**<Rating Scale>**

1 - **Needs to Improve:** Improvement required  
2 - **Competent(-):** Employee is not fully competent and some performance standards and/or performance on goals need improvement  
3 - **Competent:** Employee is fully competent and occasionally may exceed performance standards and/or goals  
4 - **Competent(+):** Employee is fully competent and often exceeds performance standards and/or goals  
5 - **Exceptional:** Employee performance consistently exceeds performance standards and/or goals

---

Employee Evaluation

Rating **\***

select one ▾

Comment **\***

Format 

karyawan akan menilai kinerja mereka secara keseluruhan untuk tahun tersebut.

# Bagian Kelima: Dokumen Pendukung

Supporting Documents ▾



If you need help or further instructions, please watch this Workday [tutorial](#).

Please upload any supporting documents for employees that have done either exceptional work or work that needs improvement.

Employee

Evaluation Supporting Document  
(empty)

File

Attach

Updated By  
(empty)

Upload Date  
(empty)

Comment

> Details

Keseluruhan bagian ini bersifat opsional, namun HRD mungkin mengharuskan karyawan untuk mengunggah dokumentasi pendukung jika mereka menilai diri mereka luar biasa.

# **Customer Service Manager Evaluation**

# Manager Evaluation

Welcome, On behalf of: Brian King (H0000001)

Inbox  
19 items

Manager Evaluation: Annual Performance Evaluation (2020): Emily Page (H0012345)  
19 second(s) ago - Due 06/11/2020, Effective 12/30/2020

Self Evaluation: Annual Performance Evaluation (2020): Brian King (H0000001)  
2 hour(s) ago - Due 06/11/2020, Effective 12/30/2020

Time Off Request: Emily Page (H0012345)  
1 month(s) ago - Due 05/06/2020; Effective 04/30/2020

Go to Inbox

Applications  
16 items

Expenses Purchases Dashboards Pay

Personal Information Time Off Manager Dashboard My Team

Team Time Off Compensation Recruiting Reports

Hawaii Financial Reports Favorites Career My Open Positions

This is what the manager will see in their inbox.

# Bagian Pertama: Kompetensi Kerja

Competency

H:Quality of Work

Description

Degree of competence, accuracy, and thoroughness. Performs assigned duties accurately and thoroughly with only minimal errors.

## Manager Evaluation

Manager Rating \*

Comment

Format | ***A*** | |

## Employee Evaluation

Employee Rating

4 - Competent +

Employee is fully competent and often exceeds performance standards and/or goals

Comment

Manajer akan menilai karyawan pada setiap kompetensi. Manajer dapat melihat bagaimana karyawan menilai dirinya sendiri serta komentar apa pun.

# Bagian Kedua: Sasaran Tahun Ini

Goal \*

Establish and maintain a process for gathering, completing and tracking service requests within 3 days of receipt 90% of the time. Develop and communicate process to all appropriate users within the department by no later than June 1.

Due Date  
06 / 30 / 2020

Status  
Completed

Completed On  
MM / DD / YYYY

Manager Evaluation

Rating \*

select one

Comment

Normal

Employee Evaluation

Rating  
4 - Competent +

Employee is fully competent and often exceeds performance standards and/or goals

Comment

Manajer akan menilai karyawan berdasarkan kinerja mereka terhadap tujuan yang ditetapkan selama tinjauan kinerja tahun lalu. Manajer dapat melihat bagaimana karyawan menilai dirinya sendiri serta komentar apa pun.

# Bagian Ketiga: Sasaran Tahun Depan

Instructions' is shown. A note says 'Please input any goals for next year.' The main area shows a 'Goal' card with fields for 'Format', 'Title' (containing 'Use feedback from customer reviews to develop a plan regarding improved customer service with at least two specific strategies. Share plan and strategies with supervisor by March 1 and then implement.'), 'Due Date' (04/30/2021), 'Status' (Not Started), 'Manager Evaluation' (Comment field empty), and 'Employee Evaluation' (Comment field containing 'This will help us in our effort to increase customer satisfaction and improve our company's image.')."/&gt;

Manajer akan meninjau sasaran karyawan yang ditetapkan untuk tahun depan. Manajer dapat menambahkan lebih banyak sasaran atau mengedit sasaran yang dimasukkan karyawan. Disarankan agar manajer mendiskusikan setiap perubahan terhadap sasaran karyawan dengan karyawan tersebut.

# Bagian Keempat: Peringkat Keseluruhan

Overall ▾



If you need help or further instructions, please watch this Workday [tutorial](#).

**<Rating Scale>**

1 - Needs to improve: Improvement required  
2 - Competent(-): Employee is not fully competent and some performance standards and/or performance on goals need improvement  
3 - Competent: Employee is fully competent and occasionally may exceed performance standards and/or goals  
4 - Competent(+): Employee is fully competent and often exceeds performance standards and/or goals  
5 - Exceptional: Employee performance consistently exceeds performance standards and/or goals

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**Manager Evaluation**

Rating \*

**Comment \***

Format B I U A | : | % | %

---

**Employee Evaluation**

Rating  
4 - Competent +

Employee is fully competent and often exceeds performance standards and/or goals

**Comment**

I feel that I add great value to our department. I was able to establish a better process for tracking service requests and ensuring timely completion. I've also been able to train our front-line employees to help improve productivity. These efforts have helped us reach our quarterly goals, resulting in happier customers and an increased market share.

Manajer akan menilai kinerja karyawan secara keseluruhan untuk tahun tersebut. Di bagian ini, komentar diperlukan.

# Bagian Kelima: Dokumen Pendukung

## Supporting Documents ▾



If you need help or further instructions, please watch this Workday [tutorial](#).

Please upload any supporting documents for employees that have done either exceptional work or work that needs improvement.

Manager

Add

Bagian ini opsional, namun HR mungkin mengharuskan manajer untuk mengunggah dokumentasi pendukung jika mereka menilai seorang karyawan luar biasa atau perlu ditingkatkan.

# Pertemuan Manajer & Karyawan

Manajer  
menyerahkan  
evaluasi mereka  
di Hari Kerja



Manager and employee meet to  
discuss

HR meninjau  
evaluasi untuk  
penyelesaian

# Pengakuan Manajer

I acknowledge that I have met with my employee about this review.

## Acknowledgement

### Manager Acknowledgement

Status \*

Acknowledged

#### Comment

Normal

I met with Emily on October 10th to discuss her performance review.

Manajer harus menyetujui tinjauan kinerja. Langkah pengakuan ini bertindak sebagai tanda tangan dan memverifikasi bahwa manajer dan karyawan setuju dengan isi evaluasi.

# Pengakuan Karyawan

I acknowledge that I have met with my manager about this review.

## Acknowledgement

### Employee Acknowledgement

Status \*

Acknowledged 

### Comment

Format      |  |  |  | 

I met with Brian on October 10th to discuss my performance review.

Karyawan harus mengakui tinjauan kinerja. Langkah pengakuan ini bertindak sebagai tanda tangan dan memverifikasi bahwa manajer dan karyawan setuju dengan isi evaluasi.

# **Ringkasan Status Tinjauan Karyawan**

Jika Anda ingin mengetahui review kinerja karyawan mana yang masih dalam proses dan mana yang sudah selesai, ikuti langkah-langkah berikut ini:

1. Cari **Ringkasan Status Tinjauan Karyawan** di bilah pencarian Hari Kerja Anda.
2. Buka Template Tinjauan > pilih Semua Templat Tinjauan > Evaluasi Kinerja Tahunan (2021)
3. Biarkan tanggal Kosong
4. klick OK

# Pedoman Jadwal Merit

Activity	Admin/Staff	Students
Begin Merit Planning	Nov. 2, 2021	Nov. 2, 2021
End Merit Planning	Nov. 13, 2021	Nov. 13, 2021
Begin Merit Discussions	Nov. 30, 2021	Nov. 30, 2021
End Merit Discussions	Dec. 26, 2021	Dec. 26, 2021
Merit Letters Available in Workday	Dec. 28, 2021	N/A



**Thank You**